

A secure file sync and share service fully integrated into Acronis Cyber Protect Cloud



Purpose-built for service providers, Acronis' secure file sync and share service — Acronis Cyber Files Cloud — is fully integrated into the Acronis Cyber Protect Cloud agent, ensuring 90% faster deployment and easy selling. Benefit from the efficiency of a single product with consolidated agent updates and fewer system resources used. Adding an affordable, in-demand file sync and share service to your portfolio pays off with higher margin, unique user experience and reduced customer churn.

# ENCOURAGE SMART REMOTE WORKING AND MOBILITY

Improve the collaboration and productivity of your clients' teams, while helping them retain control. Using Acronis Cyber Files Cloud, your clients can work with the content they need, no matter where they are, no matter what device they use — smartphone, tablet, laptop, PC, Mac or webenabled devices.

- Encourage flexibility: Empower clients to securely create, edit, and share content, while working remotely or using their own devices.
- Enhance productivity: Increase clients' accessibility to business-critical data and promote collaboration without sacrificing internal security.
- Retain control: Offer complete file sharing transparency with enterpriseclass audit trails. Meet your clients' business and compliance needs.



**Acronis** 

Support your clients' digital transformation with simple file and link sharing, content synchronization, editing and annotation tools, plus controlled access with custom permissions, benefiting from the efficiency of a single integrated product.

### MITIGATE SECURITY RISKS

Leverage a HIPAA-compliant file sync and share service with encryption at rest and in transit, control over files and folders, as well as policy controls for users, applications and data.

### **BOOST REVENUE GROWTH**

Increase client retention and generate new revenue streams by expanding your cloud offerings with a secure and integrated file sync and share service that supports all platforms.



## DESIGNED EXCLUSIVELY FOR SERVICE PROVIDERS

## **Quick deployment**

Reduce file sync and share deployment time to a few minutes, and eliminate the need for additional configurations. Leverage a single agent installation and auto-update.

## Consolidate solutions and cut costs

Reduce the resources needed to deliver services by managing a single solution that integrates data protection, cybersecurity, endpoint protection management and file sharing and synchronization.

## Simplified management

Spend less time managing clients by using a multi-tier, multi-tenant architecture designed for service providers. Leverage the winning approach of one agent, one console, one license.

## Full data ownership and governance

Meet you clients' compliance, data sovereignty, and performance requirements. Enable them to choose and control which region or data center stores their private or business-sensitive data.

## Upgrade your costs, margins and profitability

Expand you service portfolio and achieve higher margin with a fully integrated in-demand file sync and share service. Increase client retention and generate new revenue streams.

## Convenient consumptionbased pricing

Start earning immediately with a low barrier to entry for clients and competitive pay-as-you-go (PAYG) pricing. There are no hidden or initial start-up costs.

## WITH YOUR CLIENTS' EVOLVING NEEDS IN MIND

## Secure access anywhere, any time

Drive you clients' digital transformation by creating a virtual workspace where everyone can collaborate either working from the office or remotely — without this compromising security.

## Convenient link sharing

Allow clients to share public links to authorized users with specific expiration dates, instead of attaching unversioned documents to emails or storing them in an insecure public cloud.

## Easy-to-use web interface

Provide end-users with an intuitive easy-to-use interface. Ensure quick onboarding and eliminate the need for client training.

## Unified desktop agent

Enable clients to access, synchronize and share files and folders as well as work on remote documents right from the desktop agent. It also shows the protection status of clients' workloads in a unified view.

#### Audit trails and authorized access

Enable IT administrators to closely control user access and permissions while creating an audit trail of user activity. Make sure changes to files are made by authorized users only.

## Safe and secure file storage

Enjoy peace of mind knowing that your clients' data is stored in a secure cloud infrastructure. Choose from 40+ data centers across the globe, compliant with data residency.

## PART OF ACRONIS CYBER PROTECT CLOUD

Acronis Cyber Files Cloud is fully integrated into Acronis Cyber Protect Cloud – the only single-agent solution that allows service providers to deliver cybersecurity, data protection, file sync and share and endpoint protection management to their clients.





